## **Errors and Omissions Insurance**

## Overview

- Errors and Omissions coverage protects against judgements, settlements and defense costs when a client perceives that a company has failed to deliver on what was expected or promised.
- Errors and Omissions coverage is need by services professionals who provide advice or design solutions.

## **Policy Review**

- Forms
- Endorsements
- Insuring Agreement
- Definitions
- Exclusions
- Conditions

## **Sales Review**

- Top markets for Your Agency
- Client needs
- Questions to ask
- Appropriate limits