

Cyber Coverage

Issues

- Risk of related to cyber-attack and negligence.
- Damage to systems and networks
- Loss of secure data
- Theft
- Differences between first party and third party liability

Policy Review

- Forms
- Endorsements
- Insuring Agreement
- Definitions
- Exclusions
- Conditions

Sales Review

- Top markets for Your Agency
- Client needs
- Questions to ask
- Appropriate limits