Cold Call Script

This is Ira Kasdan with the Regional Agency. We help many of the large manufacturers in the area to cut their operating costs and provide a safer work environment.

The homework I've done on your business at <u>(Company Name)</u> suggests it's very likely we could add similar value for you.

That's why I'd like to get 20 or 30 minutes on your calendar to ask a few questions, update and deepen my understanding of your business, and confirm how we can help you the most.

What day and time next week would work best for you?