

## **113. Program Reviews / Assessments / Policy Reviews**

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**Time:** 8 Hours

**Who:** Doug Jones / Karen Farris / Bart Tucker

**Where:** RHSB - Dallas

### **Overview**

The purpose of this activity is to teach the new Benefits Producer how to perform a program assessment for a prospect and how to leverage the knowledge gained

### **Objectives**

As a result of this activity, the Producer will be able to:

### **Steps**

### **Materials**

### **Follow-Up**

- Review any outstanding issues at the next weekly review.